



Jebagro

Competence in crop protection & fertilizer

Who we are

Jebagro offers tailor-made solutions around plant protection, plant nutrition and fertilizer worldwide. As a subsidiary of the Hamburg-based Jesben & Jessen (GmbH & Co.) KG, Jebagro GmbH operates globally in the field of crop protection and fertilizers. The company Jesben & Jessen (GmbH & Co.) KG, which was founded in 1909, belongs - together with the affiliated companies in Hong Kong and Singapore - to the global Jesben & Jessen group employing about 8,000 employees worldwide.

What we do

Financing based on Supplier's Credit

- Jebagro grants payment terms for the import of consumables / raw materials to the buyer and each transaction is payable up to 180 / 300 days after delivery
- These can be applied to input supply of Seeds / Fertilizer / Agrochemicals / Biopesticides / Intermediates
- Option to buy from any origin (except local) and from different manufacturers
- The short-term Supplier's Credit is shown in the buyer's balance sheet as accounts payable

What we do

Product sourcing through our offices in China and India

- Jebagro assists whenever a customer holds a TC / FP / Fertilizer registration and needs a new source
- Competitive pricing through Jebagro's international network and offices
- Regular supplier visits by Jebagro to ensure quality and supply stability

Why us

For Suppliers

- No need to use the limits on their credit insurance or wherever the own line is exhausted
- Customer default risk is externalized
- Cash flow is improved as payment from Jebagro will be CAD
- Can offer more volume due to usage of additional credit line of Jebagro for the customer
- Keeps direct customer contact as Jebagro and does not interfere in close relationship to customer
- Connecting to new customers through Jebagro's wide network of established partners

Why us

For Customers

- Longer payment terms
- Can keep buying from preferred / registered source even when that credit line is exhausted
- Frees up cash flow
- Independence from bank financing
- The short-term supplier's credit is shown in the buyer's balance sheet as accounts payable and therefore improves the customer's balance sheet positions